

CP&M CELL, BSNL Corporate Office,
6th floor, Room No. 602,
Bharat Sanchar Bhawan,
Janpath, New Delhi - 110001.

Tel: 91-11-23730389

Fax: 91-11-23765453

e-mail: ftp@bsnl.co.in



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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)

BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

To

1) to 26) All Chief General Managers,
BSNL Telecom Circles/ Metro Distts.

No. 1-2(1)/Market Share/2014-CP&M

Dated:07.04.2015

Sub: Tele-density and Market Share as on 28.02.2015.

During February 2015, the total telephone connections & total wireless telephone connections in the country have increased by 8.22 million & 8.4 million respectively, taking the total telephone connections in the country to 987.31 million (As on 28th February, 2015). Some operators have been showing the negative growth i.e. BSNL(2.72 Mn.) & Sistema(0.04 Mn.) in the total telephone connection during February 2015 (As per BSNL MIS Report, COAI & AUSPI reports). During January 2015, 0.07 million broadband(wired) connections were increased taking the total broadband(wired) connections in the country to 15.39 million as on 31.01.2015.

The tele-density & market share of all telecom operators is prepared from above reports & enclosed as Annexure-1 to 11.
From reports, it is seen that:

1.0 For total telephone connections:

1.1 The total telephone connections as on 28.02.2015 are 987.31 million, out of which 94.23 million are provided by BSNL.

1.2 BSNL has been at 05th position as an operator with Market share of 9.54%. BSNL market share has decreased by 0.4% during the month of February 2015 and by 2.6% during 2014-15 (upto 28.02.2015).

1.3 BSNL's telephone connections have decreased by 2.72 million during the month of February 2015 and by 19 million during the year 2014-15 (upto 28.02.2015).

2.0 For Wireless connections:

2.1 For Wireless Service:

2.1.1 The total connections as on 28.02.2015 are 961 million, out of which 78 million are provided by BSNL.

2.1.2 BSNL has been at 06th position as an operator with Market share of 8.1%. BSNL market share has decreased by 0.34% during the month of February 2015 & by 2.4% during 2014-15 (upto 28.02.2015).

2.1.3 BSNL's connections have declined by 2.6 million during the month of February 2015 and by 17.1 million during 2014-15 (upto 28.02.2015).

2.1.4 The Wireless industry has grown by 6.2% in terms of connections during 2014-15(upto 28.02.2015) but relatively, BSNL has declined by 18.02%.

2.2 Proportion of VLR subscribers:

2.2.1 The graphical depiction of proportion of VLR Subscribers, service provider wise is given at Annexure-11.

2.2.2 The total VLR Subscribers as on 31.01.2015 is 842.4 million, which comes to approximately 89% of total wireless telephone connections.

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2.2.3 In terms of %age of active subscriber, BSNL is at 7th position with 69.59% active connections.

2.2.4 Idea leads the list in %age of active subscriber with 102%, followed by Reliance 98%, Airtel 96%, Vodafone 95.02% and Uninor 74%.

3.0 For Broadband(wired) services:

3.1 The total connections as on 31.01.2015 are 15.39 million, out of which 9.98 million are provided by BSNL.

3.2 BSNL has unchanged by 0 million connections during the month of January 2015.

3.3 BSNL has been at 1st position as an operator with Market share of 65% as on 31.01.2015. BSNL market share has decreased by 0.3% during the month of January 2015.

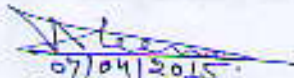
4.0 Summary:

4.1 The tele-density in the country is 78.72% with Delhi License area at top (237%) and Bihar License area at lowest (50.22%) as on 28.02.2015. The Broadband(wired)-density in the country is 1.23% out of which BSNL has provided 0.8% as on 31.01.2015.

4.2 As an operator with total number of telephone connections in a single license area BSNL holds 1st position in no Circle.

4.3 In total number of wireless connections, BSNL has No.2 position in no License areas.

Encl:- Annexure 1 to 11.


07/04/2015
AGM(CPM-1)

- Copy to: 1) O/c
2) CMD BSNL for kind information.
3-7) Director (CFA/CM/ Enterprise/HR/F) for kind information.
8-11) ED (IT&CA/CN/F/NB) for kind information.
12-14) GM (C&M)/Company Secretary/MIS
15) BSNL Intranet Portal

If you find any discrepancies OR hence any suggestions to improve this report kindly e-mail at agmcpm1@gmail.com